WEA Insurance Corporation

Total Lobbying Effort

Total Lobbying Expenditures

| 2011 | 2011 | 2012 | 2012 | Total |
|----------------|-----------------|----------------|-----------------|--------------|
| January - June | July - December | January - June | July - December | |
| \$32,864.04 | \$39,670.90 | \$35,074.03 | \$33,127.14 | \$140,736.11 |

Total Hours Communicating

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 56.00 | 46.25 | 16.75 | 11.25 | 130.25 |

Total Hours Other

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 128.75 | 100.75 | 74.50 | 41.25 | 345.25 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

January 2011 Special Session Senate Bill 11

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 18.00 (10%) | | | | 18.00 (4%) |

January 2011 Special Session Assembly Bill 11

| | | • | | |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| 18.00 (10%) | | | | 18.00 (4%) |

Assembly Bill 151

| 2011 | 2011 | 2012 | 2012 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | 7.00 (5%) | 14.00 (15%) | | 21.00 (4%) |

Assembly Bill 210

| 2011 | 2011 | 2012 | 2012 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | 22.00 (15%) | 9.00 (10%) | | 31.00 (7%) |

Assembly Bill 213

| 2011 | 2011 | 2012 | 2012 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | 15.00 (10%) | | | 15.00 (3%) |

Assembly Bill 251

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 15.00 (10%) | 14.00 (15%) | | 29.00 (6%) |

| enate Bill 186 | | | | |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| | 7.00 (5%) | | | 7.00 (1%) |

| sembly Bill 277 | | | | |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
| | 15.00 (10%) | | | 15.00 (3%) |

| enate Bill 203 | | | | | |
|------------------------|-------------------------|------------------------|-------------------------|-----------|--|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total | |
| | 7.00 (5%) | | | 7.00 (1%) | |

Lobbying Effort On Budget Bill Subjects

| Employee Trust Funds | | | | | |
|------------------------|-------------------------|------------------------|-------------------------|------------|--|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total | |
| 18.00 (10%) | | | | 18.00 (4%) | |

| eneral Provisions | | | | | |
|------------------------|-------------------------|------------------------|-------------------------|------------|--|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total | |
| 18.00 (10%) | | | | 18.00 (4%) | |

| surance | | | | | |
|------------------------|-------------------------|------------------------|-------------------------|-------------|--|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total | |
| 55.00 (30%) | 15.00 (10%) | | 8.00 (15%) | 78.00 (16%) | |

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Imputed value/tax liabilities associated with mandated insurance coverage of dependents to age 27. Supportive of efforts to harmonize state tax with new federal IRS dependent definition.

| 2011 | 2011 | 2012 | 2012 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| 18.48 (10%) | | | | 18.48 (4%) |

State-based issues related to implementation of recently enacted federal health care reform.

| 2011 | 2011 | 2012 | 2012 | Total |
|----------------|-----------------|----------------|-----------------|--------------|
| January - June | July - December | January - June | July - December | |
| 36.95 (20%) | 44.10 (30%) | 36.50 (40%) | 31.50 (60%) | 149.05 (31%) |

Regulation by OCI of self-funded government-sponsored health plans

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | | 13.69 (15%) | 7.88 (15%) | 21.57 (5%) |

| ssignment of Benefits | | | | | | |
|------------------------|-------------------------|------------------------|-------------------------|-------------|--|--|
| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total | | |
| | | 4.56 (5%) | | 4.56 (< 1%) | | |

Other Matters

Includes time spent on:

- Gubernatorial nominations
 Matters on which the organization made no lobbying communication

| 2011 January - June | 2011 July - December | 2012 January - June | 2012 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| | | | 5.25 (10%) | 5.25 (1.10%) |